



Insights from Scaling a Unicorn & Navigating Multiple Exits



Pep Gomez - Founder, Fever and Reby

	10:00	Official Welcome		Thomas Ohr - Founder & CEO, EU-Startups
	10:15	Opening Keynote	KEYNOTE	Robert Abela - Prime Minister of Malta
	10:30	How the European Commission is Supporting Startup Ecosystems Across Europe	FIRESIDE	Ekaterina Zaharieva - European Commissioner for Startups, Research & Innovation
*	10:55	Aerial Revolution: How Drones Are Used for Good	PANEL	Ansgar Kadura - Co-Founder & CSO, Wingcopter Bobby Healy - Founder & CEO, Manna Richard Parker - Founder & CEO, Altitude Angel
	11:30	Stoicism and What Entrepreneurs Can Learn from Ancient Philosophers	KEYNOTE	Alexander Limpert - Co-Founder & CEO, GuestReady
	11:40	Autonomous Retail: Transforming the Shopping Experience with AI & Real-Time Computer Vision	KEYNOTE	Vasco Portugal - CEO, Sensei
*	11:55	Al Disrupting Work & Life: How Emerging Technologies Are Reshaping Our Future	PANEL	Nuno Brás - Co-Founder & CEO, DareData Rafie Faruq - Co-Founder & CEO, Genie Al Tanya Parfenyuk - Co-Founder & CEO, Zing Coach
	12:30	LUNCH BREAK		
•	14:00	The Current State & Future of Venture Capital in Europe	PANEL	Charles Letourneur - Co-Founder & Managing Partner, Alven Conor Scanlan - Partner, Nauta Capital Isabella Yamamoto - Principal, Visionaries Club Talia Rafaeli - Partner, KOMPAS VC
•	14:35	From Silicon Valley to Sustainability Scale-Up: Scaling Impact Through an Unconventional Approach	KEYNOTE	Lora Jakobsen - Chief Sustainability Officer, ZeroNorth
	14:50	Embedding Lasting Change: Solving the Business Problem of Mental Health	KEYNOTE	Amir Kaplan - Founder & CEO, ifeel
	15:05	Cybersecurity: Unmasking Threats in the Virtual World	PANEL	Madeline Lawrence - CBO, Aikido Security Michal Tresner - Founder & CEO, ThreatMark Samuel Hassine - Co-Founder & CEO, Filigran
	15:40	Scaling: Entrepreneurial Insights from the Journey of Being Founder to Becoming a Scale-up CEO	A A A A A A A A A A A A A A A A A A A	Hristo Borisov - Co-Founder & CEO, Payhawk
	15:55	Fundraising Tips for Future Unicorns	KEYNOTE	Tamara Orlova - CFO, Flo Health
	16:10	Investors on Stage	100 Mar. 100	Featuring 15 of Europe's Leading Investors, Presenting their VC Firm & Investment Focus
	16:40	How to Successfully Launch & Scale in Malta	PANEL	George Gregory - CEO, Malta Enterprise JJ Miceli Demajo - CEO, M. Demajo Group Keith M. Azzopardi - Co-Founder & CEO, Smart Materials Mark Bajada - Chairman, Bajada Group
	1816		FIRESIDE	

11:00	Stage Openning	Thomas Ohr - Founder & CEO, EU-Startups
11:10	How to Craft & Deliver a Successful Pitch	Beth Susanne - Global Pitch Coach
11:35	The Importance of Student/Academic Entrepreneurship & University Spin-outs	Donnie Sc Lygonis - Innovation Strategist, KTH Innovation Dr. Marcus Haberstroh - Managing Director, SpinLab Elsa Callini - Deputy Head of the Innovation Office, University of Bern Sai Shivareddy - Founder & CEO, Nyobolt
12:15	Equity Crowdfunding: Dos & Don'ts	Grégoire Touazi - Legal Counsel, Crowdcube Europe Mindaugas Valiulis - Policy Officer, European Commission Nora Szeles - CEO, Tőkeportál
12:55	Startup Accelerators in Europe	Allard Luchsinger - Managing Director, Techstars Amsterdam Giovanni Vaccari - Managing Director, Startupbootcamp Quinten Selhorst - Partner, EWOR
13:30	LUNCH BREAK	
15.50		
15:00	Building Strong Startup Ecosystems Across Europe	Alejandro Fernández - Head of Public Sector, Barrabés.biz Arthur Jordão - Executive Director, ESNA Sissel Hansen - Founder & CEO, Startup Guide Thomas Kösters - Managing Director, Deep Ecosystems
		Arthur Jordão - Executive Director, ESNA Sissel Hansen - Founder & CEO, Startup Guide
15:00	Building Strong Startup Ecosystems Across Europe PANEL	Arthur Jordão - Executive Director, ESNA Sissel Hansen - Founder & CEO, Startup Guide Thomas Kösters - Managing Director, Deep Ecosystems David Seoane - Head of Digital Business Development, FundingBox Dimitar Vassilev - Board Member, EIC & SMEs Executive Agency Marie Latour - European Affairs Director, Euro-Funding

18:00 - 22:00 Networking Drinks @ Grand Harbour Terrace

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	10:00	Welcome to Day 2	Arianne Alcorta - Journalist & MC
	10:05	International Expansion & Scaling Across Europe via Organic Growth and M&A	Aron Gelbard - Co-founder & CEO, Bloom & Wild
	10:15	Insights from the Entrepreneurial Journey & Brainly's Transition from a Community Platform to a Full-Scale AI Learning Companion	Michał Borkowski - Co-founder & CEO, Brainly
	10:35	From Aeronautical Engineer to Ireland's First Astronaut: A Journey to the Stars	Norah Patten - Astronaut
	10:50	Investors on Stage	Featuring 15 of Europe's Leading Investors, Presenting their VC Firm & Investment Focus
	11:20	The Startup Media Landscape, PR Tips & Tricks	Akansha Dimri - Founder & EiC, Tech Funding News Mike Butcher - Editor-at-Large, TechCrunch Thomas Ohr - Founder & CEO, EU-Startups
.;	11:55	From Bootstrap to Billion: The Signavio Success Story	Gero Decker - General Manager, SAP Signavio
	12:20	Pitch Competition: First batch - 9 finalists	Allard Luschinger - Managing Director, Techstars Amsterdam Angelo Burgarello - Managing Partner, Look Al Ventures Isabella Yamamoto - Principal, Visionaries Club Fernando Peres Ferreira - Partner, Ventures.eu
•	13:00	LUNCH BREAK	
	14:20	Pitch Competition: Second batch - 6 finalists	Allard Luschinger - Managing Director, Techstars Amsterdam Angelo Burgarello - Managing Partner, Look Al Ventures Isabella Yamamoto - Principal, Visionaries Club Fernando Peres Ferreira - Partner, Ventures.eu
	14:50	How Europe Can Compete in Quantum & Al on the Global Stage	Rodrigo Hernandez - Global Director, Multiverse Computing Sabrina Maniscalco - Founder & CEO, Algorithmiq Serge Lemonde - Senior Director, NVIDIA's Startups Program
	15:30	Learnings from Early Failures that Shaped Picnic's Success & Tips on How to Scale	Daniel Gebler - Founder & CTO, Picnic
	15:45	Transforming Women's Health - The Evolution of Femtech	Helen O'Neill - Founder & CEO, Hertility Ida Tin - Co-Founder, Clue Valentina Milanova - Founder & CEO/CPO, DAYE
	16:20	Insights from Building a Global Platform, that Empowers Smarter Shopping Decisions	Gerhard Trautmann - Co-founder & CEO, Atolls
	16:50	Closing remarks & Pitch Competition winner announcement	

	11:00	Welcome to Day 2	Oisin Lunny - Co-founder, Galaxy of OM
	11:05	How to Master Sales as a Startup or Scale-Up	Iryna Krepchuk - Investment Associate, Trind Ventures Kai Brandt - CEO, Genesy Sean Evers - VP of Sales & Partner, Pipedrive Zoltan Vardy - Founder & B2B Sales Expert, The Launch Code
	11:40	Unlocking EU Startup Opportunities: Insights from the EUxVC Report & Innovation Radar	Louis Geoffroy-Terryn - Head of Research Operations, Dealroom
	11:55	How to Get Investment-Ready & Find Investors that Match Your Needs	Igor Ryabenkiy - Managing Partner, AltaIR Capital Nina Dremelj - Managing Partner, Vesna VC Thomas Bigagli - Partner, EMEA Ventures, Plug and Play
	12:30	Corporate Venturing in Europe: From Pilots to Scalable Partnerships	Manuel Mendigutía - Sr. Strategy Adviser & Programme Coordinator, EIC Victoria Hernandez Valcarcel - Board of Directors (NED), CaixaBank
	12:55	Seamless Scaling: How Global-First Startups Are Using Fintech to Expand at Speed	Ben Hornby - Director of SME & Growth, EMEA, Airwallex Fritz Trott - Founder & CEO, Zenjob Tomasz Pawliszyn - CEO, AirHelp
	13:30	L	UNCH BREAK
	15:00	Pivot and Persist: Resilience Lessons for Startups	Jonathan Bernwieser - Co-founder & CEO, Everleaf Mantas Vaskela - CEO & Founder, AISPECO
	15:30	How Startups Can Ensure to Comply With Regulations Like GDPR, the EUAI Act, and Certification Standards Without Hassle	Alpa Jotangia - Head of Regulatory Compliance, Ecommpay Ian Coppini - Risk Advisory Director, Deloitte Malta Martin van Oyen - Head of Legal & Compliance, FINOM Meiran Galis - Founder & CEO, Scytale
	16:00	Al Regulation: Opportunities & Challenges for Al Innovation in Europe	Christian Rebernik - Co-founder & CEO, Tomorrow University Eoghan O'Neil - Senior Policy Officer, AI Office, European Commission Jennifer Woodard - VP of AI, Logically.ai Thomas Cuvelier - Partner, RTP Global

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