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10:00 **EU-Startups' Founder & CEO - Thomas Ohr:** Official Welcome
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10:15 **Malta's Prime Minister - Robert Abela:** Opening Keynote
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10:30 **Amazon's CTO & Vice President - Werner Vogels:** Fireside chat about innovation at Amazon and beyond
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11:00 **Malta's Enterprise's CEO - Kurt Farrugia / ESNA's Executive Director's - Arthur Jordão:** Panel Discussion on Startups vs. Policy: How to boost startup ecosystems
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11:35 **Storyblok's Co-founder & CEO - Dominik Angerer:** Insights from building and scaling Storyblok in a fully remote set-up
Storyblok stands out as a headless CMS that simplifies content delivery across various digital platforms. Dominik's talk will not only cover the operational and technical aspects of running a fully remote company but also the cultural implications that have guided Storyblok's growth.
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11:55 **Haut.AI's Founder & CEO - Anastasia Georgievskaya / Contents.com's Founder & CEO - Massimiliano Squillace / Freepik's Co-founder & CEO - Joaquín Cuenca:** Panel Discussion on the current state and the future of AI
To discuss the future implications of AI on stage during this year's EU-Startups Summit, we invited some of Europe's most exciting AI-based and AI-enabled startups. Understanding the fundamentals of AI can be pivotal for startups in gaining traction and establishing a competitive edge.
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12:35 **Proxify's Founder & CEO - Viktor Jarnheimer:** Insights on the future of distributed work
Founded in Stockholm in 2018, Proxify's mission is simple, to connect the world's best developers with opportunities they deserve. Attendees can expect practical advice on navigating the complexities of remote work, along with ideas to enhance productivity and empower team collaboration.
- 12:55 **Lunch Break & Networking**
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14:10 **Casavo's Founder & CEO - Giorgio Tinacci:** Navigating market cycles as a fast-growing startup and how Casavo is pioneering change in the real estate market
Giorgio propelled Casavo to the forefront of the industry. Casavo has already made a huge impact in the real estate sector, raising over €800 million in venture and debt funding so far.
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14:25 **DevRev's Founder & CEO - Dheeraj Pandey:** Staying Power in Company Building - Your Runway is Everything
Dheeraj is a distinguished figure in the tech industry and a board member at Adobe, is at the helm of DevRev, a company pioneering in AI and design. DevRev has made headlines as the largest seed-funded startup in Silicon Valley's history with \$100 million.
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14:40 **Plan A's Founder & CEO - Lubomila Jordanova:** Entrepreneurial Insights on building one of the world's fastest-growing GreenTech companies
Plan A is at the forefront of providing corporate carbon accounting, decarbonization, and ESG reporting software solutions. Lubomila will offer a deep dive into how startups can become leaders in sustainability and tackle some of the most pressing environmental issues of our time.
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15:00 **Oyster's Founder & CEO - Tony Jamous:** Fireside chat focusing on Tony's approach to mental health as an entrepreneur and his insights from Oyster's pivot from a hyper- to sustainable growth strategy
Tony since launching Oyster in 2020, the company has expanded its team to over 500 employees in over 70 countries and secured more than \$220 million in funding, achieving a valuation of over \$1 billion.
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15:20 **Refurbed's Founder & CEO - Kilian Kaminski:** Insights from refurbished's growth journey, how it's enabled by a purpose-driven company culture
Kilian Kaminski is one of the three founders of refurbished, the fastest-growing online marketplace for refurbished products in Europe. Kilian was Head of the Amazon Certified Refurbished Program and Key Account Manager for the largest electronics retailers at Amazon Germany.
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15:35 **Seedrs' Investment Director - Clement Bigot / Re:cap's CFO - Melanie Dufour / Weavr's CFO - Regina Lau / European Innovation Council's Board Member - Bart Becks:** Alternative Funding Strategies for Startups: Equity crowdfunding, revenue-based financing, loans, and public grants
This Panel discussion aims to explore the diverse range of funding options available to startups, providing crucial insights for navigating the financial landscape beyond traditional venture capital.
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16:15 **WeRoad's CEO - Andrea D'Amico:** The Power of Community: How the transformative potential of community-building has propelled WeRoad to become Europe's hottest adventure travel scale-up
WeRoad has raised an impressive €36 million in funding and is renowned for its innovative approach to group adventure travel. Andrea has held key leadership roles, like Vice President of Booking.com.
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16:30 **EIT Digital's CEO - Federico Menna:** Embracing Risk: The need to bet big on innovation and take the necessary risks to win in the long term
EIT Digital embodies the future of European deep tech innovation by mobilising a growing multi-stakeholder innovation and education ecosystem of 350+ organizations.
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16:45 **PlanRadar's Founder & CEO - Sander van de Rijdt:** Scaling B2B SaaS from 0 to €100 million ARR – Learnings and Inflection Points
PlanRadar has emerged as a leading player in the construction and real estate project management software industry. Sander will offer insights into the journey of scaling a B2B SaaS company from the ground up to achieving €100 million in annual revenue.
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17:05 **Investors on the Stage:** Featuring 15 of Europe's leading investors, presenting their VC firm and investment focus



 09:30 **RAISE Side Event:** Invitation-only event / final gathering of the EU-funded RAISE project


 12:00 **EU-Startups' Startup Analyst - Tea Vrcic:** Growth Stage Opening


 12:05 **Visionaries Club's Venture Investor - Isabella Yamamoto / Dealroom's CEO - Yoram Wijngaarde / HV Capital's Principle - David Fischer:** Panel Discussion about the current state and future of venture capital in Europe



 12:30 **Builders Studio's Co-founder & Managing Director - Sharon Klaver:** Shortcut Your Startup: Speeding Up the Building Process


 12:55 **10x Founders' - Founding Partner & GP - Jan Reichelt:** The human side of capital: Cultivating eye-to-eye VC-founder relationships



 13:20 **Airwallex's Head of SME - Immy Spence / Weavr.io's CFO - Regina Lau / Dorst Technology's Founder & Chairman of the Board - Maxim Sergeant:** Panel Discussion on How to Avoid Financial Hiccups When Scaling Internationally


 13:45 **The Launch Code's Founder & Startup Mentor - Zoltan Vardy:** \$2 Billion Mindset: How I learned to sell and why you must too


 14:10 **bethsusanne.com's Global Pitch Coach - Beth Susanne:** How to craft and deliver a successful pitch



 14:35 **PIABO's Founder & CEO - Tilo Bonow:** How to build trust and drive growth: Storytelling Strategies for Tech Innovations!


 15:00 **Trind VC's Investment Associate - Iryna Krepchuk :** Quantify the Story - How to Sell Your Vision with Data?


 15:25 **Efino's Founder & Business Angel - Brigitte Baumann:** Things I wished I knew before starting to raise funding: Business/personal readiness, governance, investor pipeline


 15:50 **Allied for Startups' Board Member - Lucien Burm:** Why European startups are still less likely to create the next Big Tech giant - and how to scale in and out of Europe


 16:15 **StartupGuide's Chief Operating Officer - Anna Weissensteiner:** How startups will play a key role in solving the most pressing global challenges and how strong startup ecosystems can accelerate impact innovation


 16:40 **WaveMakers' Founder - Katja Kolmetz:** Leadership is not a job title - leadership styles, stereotypes, and common mistakes of first-time CEOs/leaders


 17:00 **Startups Pitches:** 6 pioneering startups of Plug and Play Malta's Accelerator powered by Malta Enterprise

End of Day 1

18:00 - 22:00 Networking Drinks @ Grand Harbour Terrace

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10:00 **EU-Startups' Founder & CEO - Thomas Ohr:** Welcome to the Day 2



10:05 **Wunderflats' CEO - Jan Hase:** Default Alive: Building a company that survives and thrives amidst economic turbulences
Jan stands at the forefront of Europe's mid-term furnished housing market with Wunderflats, a company he co-founded with Arkadi Jampolski in 2015. The Berlin-based scale-up has already raised about €31 million in venture capital and is expanding internationally.



10:20 **Bolt's President - Jevgeni Kabanov:** Keynote about how to use AI to grow your business
Bolt is one of Europe's most successful unicorns and a leading urban mobility company in Europe and Africa. Jevgeni also was the founder and CEO of ZeroTurnaround, a development tools company with 10s of millions of revenue acquired by Rogue Wave.



10:45 **Zenjob's Founder & CEO - Fritz Trott / TestGorilla's Co-founder & CEO - Wouter Durville / WorkMotion's Co-founder - Felix Steffens:** Panel Discussion about HR Trends and the Future of Work
*We have brought together leading innovators shaping the Future of Work to discuss how and why attitudes to work have changed and how companies can stay ahead of the curve to better align with their employees' needs and wants. *



11:20 **Malta Enterprise's Head Startup Support - Audrey Caruana / R3VOX's Managing Director - Ruben Cuschieri / Aqua Spark's Investment Manager - Chen Zhu / HelioRec's Founder & CEO - Polina Vasilenko:** Blue Economy Panel - Ocean-focused Innovators making Big Waves
A critical area that explores the sustainable use of ocean resources for economic growth, improved livelihoods, and jobs while preserving the health of the ocean ecosystem.



11:55 **Freepik's Co-founder & CEO - Joaquín Cuenca:** How generative AI can help startups and scaleups to improve processes, services and products
Freepik has emerged as a global powerhouse in the digital content space, boasting a rich repository of over a million graphic resources. This session promises to be a treasure trove of insights, drawing from Joaquín's extensive experience in leveraging AI.



12:15 **Pitch Competition: First batch - 9 finalists**

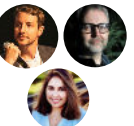


13:00 **Lunch Break & Networking**



14:10 **Pitch Competition: Second batch - 6 finalists**

14:40 **Investors on Stage:** Featuring 15 of Europe's leading investors, presenting their VC firm and investment focus on stage



15:10 **EU-Startups' Founder & CEO - Thomas Ohr / Tech Crunch's Editor at Large - Mike Butcher / Tech Funding News' Founder & Editor in Chief - Akansha Dimri:** Panel Discussion on the Startup Media Landscape and PR Tips and Tricks
For early-stage startups, getting noticed and getting media attention can be a crucial part to getting off the ground. This session will draw some attention to Europe's startup publications – sharing who are the key players in this sector and how to get featured.



15:35 **Rapid Pioneers Group' Entrepreneur & Investor - Roman Kirsch:** Learnings from scaling 10+ startups and investing in European unicorns
Roman has an impressive portfolio, which includes over 30 companies, has raised more than \$5 billion in follow-on capital, employs over 10,000 people, and boasts 4 unicorns: enpal, Bending Spoons, Fab, and Animoca.



15:50 **Global Savings Group' Co-founder & CEO - Gerhard Trautmann:** Fireside chat about building a successful global platform that empowers consumers to make confident shopping decisions
GSG, operating in over 20 markets, and under Gerhard's leadership, GSG has grown consistently grown in terms of size and impact. Gerhard will delve into GSG's contribution to enhance the digital shopping experience on a global scale.



16:25 **Included VC's Co-founder & CEO - Nikita Thakrar / AllWomen's Co-founder & CEO - Laura Giménez:** How to empower women and underrepresented minorities to take a lead in tech, startups and VC
This panel discussion aims to provide actionable insights on how to empower individuals to take leadership roles in tech, startups, and venture capital.



16:55 **European Commission's - Eoghan O'NEILL:** The Digital Markets Act and what it means for startups in Europe















17:05 **KoRo's Founder & CEO - Constantinos Calios:** Insights from his entrepreneurial journey with KoRo: The importance of transparency in business practices
Founded with a mission to make high-quality food accessible to everyone at fair prices, KoRo stands out in the industry for its innovative approach. Under Constantinos leadership, KoRo has grown to a team of about 300 dedicated professionals, generating over €87 million in revenue in 2022.



17:25 **Flight Story's CEO - Oliver Yonchev:** How AI is changing everything faster than you think: pay attention or die!
Flight Story keeps brands at the cutting edge of marketing and communication. With a career spanning over a decade, Oliver has provided guidance to the management teams of global giants such as Amazon, Apple, Coca-Cola, TikTok, Twitch, Disney, and Uber.

17:45 **Closing remarks & Pitch Competition winner announcement**

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 10:00 **EU-Startups' Startup Analyst - Tea Vrcic:** Growth Stage Opening
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 10:05 **Essence App' Co-founder & CEO - Elina Valeeva:** Turning advisors into angel investors
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 10:30 **SeedLegals's Founder & CEO - Anthony Rose:** How to get investment ready, find investors, value the company and close your next funding round
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 10:55 **AirDNA's Former Chief of Staff & Startup Coach - Lauren Basler:** The Trust Advantage: How to Supercharge Startup Success by building trust
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 11:20 **Nordic Secondary Fund's Founding Partner - Peter Sandberg:** Navigating Secondaries: Unlocking Liquidity Options for Startup Stakeholders
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 11:45 **Aerospace Xelerated's Investment Principal - Jacqueline Davidson:** AI-Driven Innovation: Challenges, Triumphs & Lessons from the Aerospace Industry
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 12:15 **Remap's Co-founder - Maya Raichoora:** High-Performance: How founders & CEO's can become the top 1% in their field without burning out
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 12:40 **RISE's High Performance Coach & Biohacking Expert - Augusto Marolla:** How founders can hack their biology to manage stress and pressure
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 13:05 **Deloitte's Voice for Innovation - Lara Sophie Bothur:** How to win the LinkedIn game and boost the visibility of your brand/startup
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 13:30 **Best3Minutes' Pitch Coach - David Beckett:** Why investors say No - and how to get them to Yes!
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 13:55 **bCOACHED's Co-founder & CEO - Danielle Francis:** From Friction to Flow: Navigating growth pains within startup teams with strategic precision
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 14:20 **Innovation Radar Bridge:** Side event which focuses on the interception between startups vs. policy. EU-funded innovators, investors, corporates, policymakers, and media will convene to explore novel approaches to address policy-related challenges and opportunities impacting startups across Europe
- 16:45 **Innovation Radar Bridge Closing**

End of Day 2

18:00 - 22:00 Networking Drinks @ Grand Harbour Terrace

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