12/05 DAY 1 MAIN STAGE



- 10:00 **EU-Startups' Founder & CEO Thomas Ohr:** Introduction
- 10:10 **European Commissionaire for Innovation Mariya Gabriel:** Keynote about Startups and innovation in Europe, and how to create a fair and prosperous environment for European tech companies to grow.
- 10:25 **Grip Events' CEO & Founder Tim Groot:** Keynote about the future of virtual events, and the power of in-person networking and meetings.
- 10:45 **Criteo's CEO Megan Clarken:** Fireside chat about running a fast-growing company, the gender gap, and Criteo's impressive transformation.
- 11:20 **Epidemic Sound's Co-founder & CRO Tom Hoglund:** How an Innovative Digital Rights Model disrupted the music industry and formed one of the fastest growing unicorns.
- 11:40 Wefox's Co-founder & CFO Fabian Wesemann: The formula for successful fundraising.
- 12:00 **Omio's CEO & Founder Naren Shaam:** Keynote about how delivering better travel services will fuel a more sustainable future.
- 12:20 **Red Points' CEO Laura Urquizu:** Keynote about the journey of RedPoints from Startup to Scaleup.
- 12:40 **Huuuge Games' Founder & CEO Anton Gauffin:** Fireside chat about how Huuuge Games managed to become a global gaming success story.
- 13:00 Lunch Break & Networking
- 14:00 **TravelPerk's Founder & CEO Avi Meir:** Fireside chat about the future of business travel and TravelPerk's experiences during the pandemic.
- 14:35 Single.Earth's Founder & CEO Merit Valdsalu: Keynote about how making money can save the planet.
- 14:45 Zilch's CEO & Co-founder Philip Belamant: Fireside chat about Europe's fastest growing FinTech unicorn.
- 15:20 **Babbel's CEO Arne Schepker:** Keynote about how Babbel sold over 11 million language learning subscriptions, and what the future holds for online learning.
- 15:40 Fintonic's CEO & Founder Lupina Iturriaga / Banxware's Co-CEO & Founder Miriam Wohlfarth / Nuri's CEO & CPO Kristina Walcker-Mayer / Qonto's VP Strategy Albertine Lecointe:
 - Panel Discussion about the future of FinTech according to female leaders.
- 16:15 Flixbus' Founder & CEO Jochen Engert: Fireside chat about the impressive growth story of Flixbus.
- 16:50 **Healx's Co-founder & CEO Dr Tim Guilliams:** Keynote about accelerating Growth for Startups 'Do's & Don'ts'.
- 17:05 EIT Digital's CEO Willem Jonker: Europe's Digital Future Insights and Trends observed by EIT Digital.
- 17:30 **Investors on Stage:** "Reverse pitch" 15 of Europe's leading investors pitching to startups.

WORKSHOP STAGE

- 10:30 Unizest's Co-founder & CEO Matt Oldham: "Living my best start-up life" and the realities of being a Founder.
- 11:00 **CapitalT's Co-founder Janneke Niessen:** Building great startup teams.
- 11:20 Crowdcube's Country Manager, Spain Azahara Espejo: The winning combo of VC and crowd investing.
- 11:40 AndrewStartups' Early-Stage Startup Marketer Andrew Lee Miller: What is growth hacking and how to master it.
- 12:00 **HBAN's Consultant Niamh Sterling:** "Hells Angels" how to pitch to Angel investors.
- 12:30 **Bank Julius Baer's Managing Director Dr. Giuseppe De Filippo:** Running a Successful Capital Raise: Overcoming Challenges when it is not going as planned.
- 13:00 **AlbionVC's Talent & Platform Director Jane Reddin:** The six traits every investor looks for in founders and how to know if you've got them.
- 13:30 Unleashed Purina's Head Kim Bill: Keynote about the hot space of Pet Tech and Pet Care.
- 13:50 Unleashed Purina Panel Discussion about why investors are loving pet tech and what they are looking for.
- 14:20 **PIABO's Founder & CEO Tilo Bonow:** How to communicate effectively as a startup and build your real personal brand.
- 14:40 **SafetyWing's Head of Remote Health Marketing Laura Scott:** Building an Intentional Remote Team.
- 15:00 **Deep Ecosystem's Managing Director Thomas Kösters:** Why Ecosystems matter more than Unicorns.
- 15:20 **GrantTree's Founder Paulina Sygulska Tenner:** Holacracy & the Future of Work / How to empower your team.
- 15:50 LeadX Capital's Partner Patrick Flesner: FastScaling: The Smart Path to Building Massively Valuable Businesses.
- 16:20 **Airbus UpNext's Delegate & Program Manager Isaac Perez-Fafian:** Resilient Innovation: how big companies use start-ups to succeed with data and prepare the future.

13/05 DAY 2 MAIN STAGE



- 10:00 **EU-Startups' Founder & CEO Thomas Ohr:** Introduction
- 10:05 MOVE Estrella Galicia's General Manager JJ Delgado: Creating a new business model from a Corporate.
- 10:40 Zenjob's Founder & CEO Fritz Trott: Fireside chat about Fritz insights from Zenjob's impressive growth journey.
- 11:05 **Tiendeo's Co-founder Maria Martín Villaró:** Keynote about how to be a successful female founder.
- 11:20 **CoachHub's Co-founder & Managing Director Yannis Niebelschütz:** Keynote about the importance of coaching and the right leadership mindset and top tips from Coachhub's impressive growth journey.
- 11:35 **Railsbank's Co-founder & CEO Nigel Verdon:** Keynote about the insights from a serial fintech entrepreneur how to thrive as a fintech founder.
- 11:55 **Euronews' CEO Michael Peters:** Digital transformation in media, insights from Euronews, and the future of European media.
- 12:15 **Pitch Competition: First batch 9 finalists**

13:00 Lunch Break & Networking

- 14:00 Pitch Competition: Second batch 6 finalists
- 14:30 **Investors on Stage:** "Reverse pitch" 15 of Europe's leading investors pitching to startups.
- 15:00 Startupbootcamp' Managing Director Kauan Von Novack / Katapult Accelerator's CEO Nina Heir / Rockstart's Co-Founder & CEO Rune Theill / Startup Wise Guys' CEO Cristobal Alonso: Accelerators Panel
- 15:35 **SN-Invests' Owner & Investor Fabian Thylmann:** Fireside chat about Fabian's entrepreneurial career, current projects and insights from his investment activities.
- 16:10 Volkswagen Group's Metaverse & NFT Tim Walther / Vault Hill's Co-founder & Head of Strategy & Operations Nick Merritt / Hiber's Co-founder & CEO Michael Yngfors: Panel Discussion about shaping the future of the Metaverse according to key innovators.
- 16:45 Closing remarks & Pitch Competition winner announcement

WORKSHOP STAGE

- 10:00 Silicon Castles' Founder & CEO Andreas Spechtler: From idea to global success.
- 10:15 **Silicon Castles' Senior Marketing Advisor & Ogilvie Brand Consultants' Founder Catherine Ogilvie:** Backbone for successful global strategy How to build your company story.
- 10:40 **Silicon Castles' Senior Strategic Advisor for Global Growth & Authentic Vision's CCO Mahesh Sundaram:** Sales in technology business How to sell on a global scale.
- 11:05 Silicon Castles' General Counsel & djk legal CEO David Kinsella: The art of deal making How to close a deal.
- 11:30 **Webex's Sales Director George Dunn:** Guiding Start-Ups into the Digital Future.
- 11:50 **Startup Guide's Founder & CEO Sissel Hansen:** Optimising for Impact: How startups can solve the world biggest challenges.
- 12:10 **Popsink's Co-founder & CEO Benjamin Djidi:** Data for startups: how to set up your first analytics, scale your DataOps, and become "data-driven".
- 12:40 **Printify's Chief Sales and Partnerships Lauris Lietavietis:** Partnerships as a shortcut to revenue.
- 13:00 **Clue's Co-CEO's Audrey Tsang and Carrie Walter:** How to build a business from a place that is values-consistent with the wider vision of Clue.
- 13:30 Freshworks' VP & General Manager, Europe John Crossan: How to Establish a High-performance Sales Engine.
- 13:50 **Slides35's Director Alper Rozanes** Your next pitch will make or break your dreams!
- 14:10 **Uizard's Ecosystem Manager Zivile Einikyte:** Your vibe attracts your tribe: reinventing your personal brand.
- 15:00 **Morphais VC' Founder & CEO Eva-Valerie Gfrerer:** How technology will help VCs to solve the industry's diversity problem.
- 15:30 **WeGrow's Co-founder & CEO Gernot Schwendtner:** How to not f*** up your international expansion.
- 16:00 **Happy Scribe's Founder & CTO Marc Assens:** How to bootstrap your way to €4M ARR insights from Happy Scribes boostrapped & profitable growth journey.

HOTEL SUGGESTIONS

HCC Hotels

• Hotel HCC Taber: C/ d'Aragó, 256, 08007 Barcelona *

Distance to event location: 2,8 km

• Hotel HCC Regente: Rambla de Catalunya, 76, 08008 Barcelona *

Distance to event location: 3 km

• Hotel HCC Montblanc: Via Laietana, 61, 08003 Barcelona

Distance to event location: 3 km

• Hotel HCC St. Moritz: C/ de la Diputació, 264, 08007 Barcelona ★★★★

Distance to event location: 3 km

Code: EU STARTUPS for 10% discount Link to book: https://www.hcchotels.com/en/

Hotel Casa Elliot ★★★★

• C/ Sepúlveda 180 - 08011 Barcelona

Distance to event location: 1,8 km

Code: EUSTARTUPS for 15% discount

Link to book: https://www.bondiahotels.com/

• C/ Vilamarí, 34-36, 08015 Barcelona

Distance to event location: 700m

Code: EU-STARTUPS for 10% discount
Link to book: https://www.hotelvilamari.com/

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H10 Itaca ★★★★

• Av. de Roma, 22, 08015 Barcelona

Distance to event location: 1,4 km

Code: EU STARTUP for 10% discount

Link to book: https://www.h10hotels.com/

Hotel Barcelona 1882 ★★★★

• C/ de Còrsega, 482, 08025 Barcelona

Distance to event location: 5 km

Code: EUSTARTUPS for 15% discount

Link to book: https://www.hotelbarcelona1882.com

Hotel Recommendations Without a Deal

• Hotel HCC Lugano: Av. del Paral·lel, 172, 08015 Barcelona

Distance to event location: 700m

• InterContinental Barcelona: Av. de Rius i Taulet, 1-3, 08004 Barcelona

Distance to event location: 350m

• **B Hotel:** Gran Via de les Corts Catalanes, 389, 391, 08015 Barcelona

Distance to event location: 600m

• Hotel Miramar Barcelona: Plaça de Carlos Ibáñez, 3, 08038 Barcelona *

Distance to event location: 1,9 km

